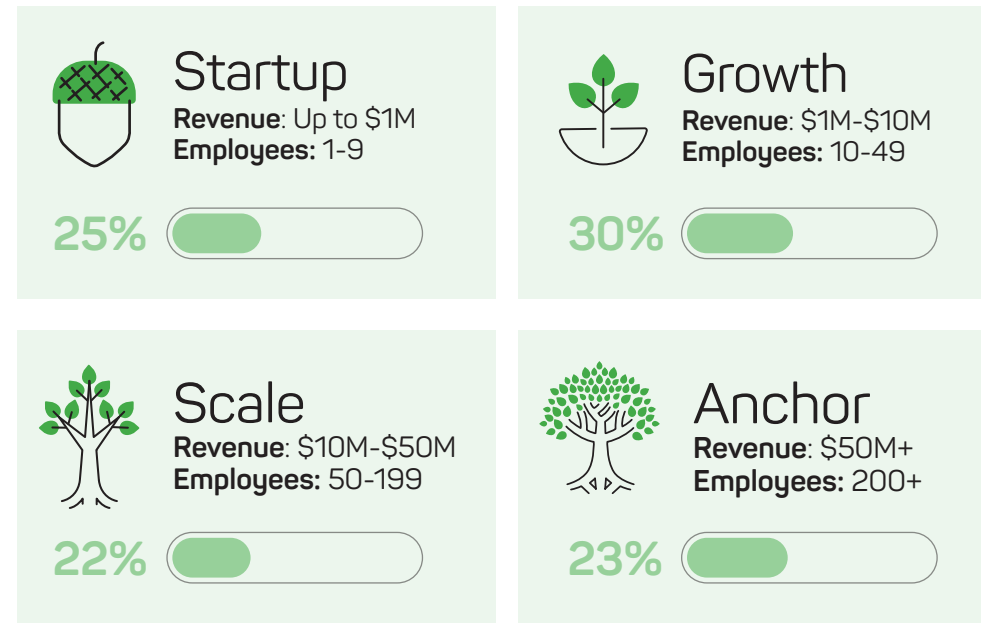


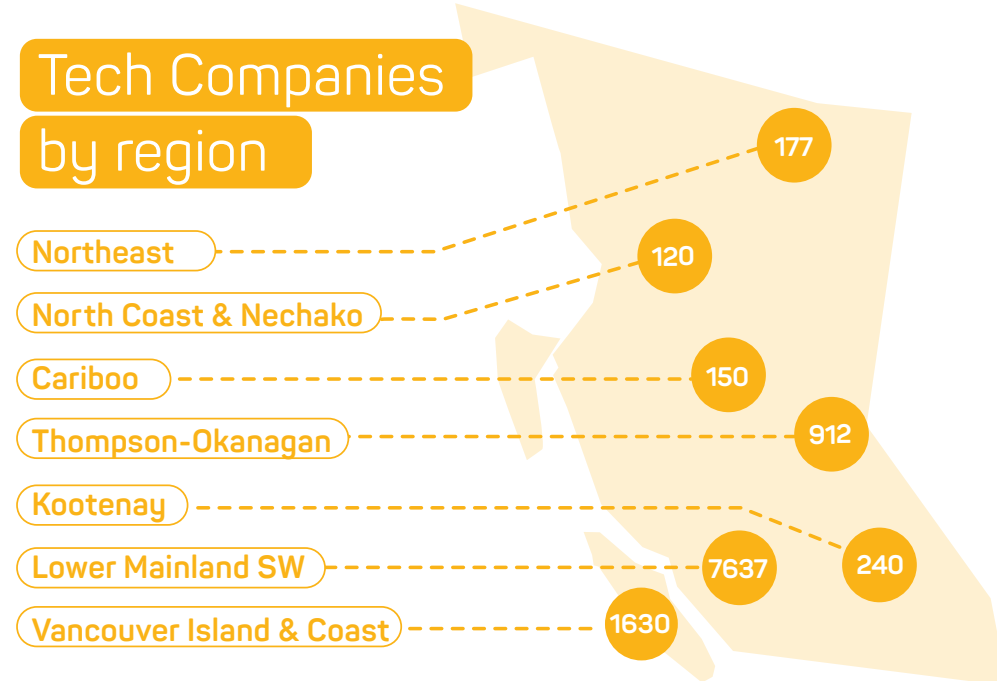
BC Tech Members by Stage

BC Tech members employ over 105,000 people in BC and more globally



BC's Tech Sector

Tech Companies by region



11,000 Companies across BC

Technology Impact Awards Finalists

Spirit of BC Tech – Resilience

Copperleaf
PressReader
Seaspan Shipyards
Thrive Health
Traction on Demand

Excellence in Technology Innovation

Canexia Health
Dapper Labs, Inc.
FORM
TraceSafe Technologies Inc.

Excellence in Technology Adoption

Advanced Intelligent Systems
Boast.ai
HSBC Global Services Canada Limited (HGCA)
Limage Media Group | Give + Share Humanitarian Software

Company of the Year – Startup

ehsAI
Ideon Technologies
Live It Earth
Matidor.com

Company of the Year – Growth

Acuva Technologies Inc.
Launchpad Technologies Inc.
PrecisionOS Technology
Riipen

Company of the Year – Export

Boast.ai
GeoComply Solutions Inc
Invinity Energy Systems
LMI Technologies

Company of the Year – Scale

Canalyst
East Side Games
Jane Software Inc
Thinkific

Company of the Year – Anchor

AbCellera
Absolute Software
Cymax Group
WELL Health Technologies Corp.

Tech Culture of the Year

Freightera
Klue
Lumen5
Rival Technologies

Game Changer Diversity & Inclusion

Broadband TV
Clio
East Side Games
STEMCELL Technologies

Person of the Year

Dr. Carl Hansen
Laurie Schultz
Hamed Shahbazi

Ecosystem Impact by the Numbers

Helping BC Tech companies to grow and scale

- 700 Participants at BC Tech community town halls throughout COVID
- 500 Hours of peer to peer learning delivered across 10 C-Councils to accelerate member success
- 450 Tech companies supported with webinars on talent, capital, growth, export & customer acquisition
- 400 Hours of cohort programming support delivered to 8 high potential AI companies
- 300 Tech Companies connected to Covid advisors, mentors, best practices, and tools to help maintain & grow operations, build resiliency, & prepare for a successful recovery post-pandemic
- 200+ Hours of Advocacy for ScaleUp BC, our ambitious plan to scale up 800 tech companies across BC
- 36 Weekly Newsletters with a 26% open rate and 9% click through rate
- 11 Member surveys and polls
- 73 Members supported with global visa referrals creating a total of 400 new jobs since 2017
- 800 TIAs audiences at the first ever fully virtual TIAs that nonetheless retained the sizzle #jazzhands

Growing and diversifying BC's tech talent pool

- 328 K-12 educators trained on on tech trends and careers in technology
- 98 Reskilling graduates retrained for new careers in the tech sector
- 34 Interns placed in tech company internships, including 13 indigenous youth
- 25 New entrepreneurs supported to launch their businesses with the HyperStart bootcamp
- 250 Future Forum Attendees at our inaugural tech trends lecture from Benedict Evans

Advancing technology adoption

- 184 Small businesses supported with mentor connections to learn what tools & tactics to adopt to reach customers, generate sales, and work remotely
- 125 Small businesses supported with webinars on how to adapt to a digital business model
- 45 Matchmaking connections for enterprise customers and innovative solution providers across 3 connection days

Covid brought a year of challenge, pivots and inspiration



2020-2021 was a challenging year for BC Tech. First came Covid, and the need for our team to quickly adapt to a largely remote working model while we maintained a skeleton staff at the BC Tech Innovation Hub to support our tenants. Then, in the Fall, came the loss of the government funding that supported the Innovation Hub and our Accelerator programs.

But challenge is the mother of invention and innovation and like the BC Tech community we serve we pivoted and moved ahead with a different business model and just as ambitious an agenda. We launched ScaleUP BC, a platform to support 800 tech companies to grow and scale into the anchor companies of tomorrow, in partnership with 10 other innovation organizations across BC, and others joining all the time. You can sign up here to become a supporter: wearebctech.com/scaleup-bc

We delivered a virtual TIAs award show that was a triumph, maintaining the audience reach and the emotional impact of earlier years' galas. And we released the 2020 BC Tech KPMG Technology Report Card that put a laser focus on the need to tackle BC's scaleup gap. Only 1% of BC's tech companies grow into Anchors with 200+ employees, and that is nowhere near realizing the potential of our sector.

As if the universe heard our call to action, in the first half of 2021, seven BC Tech companies demonstrated what can be achieved when we support companies to grow and scale into their potential. AbCellera, Clio, Dapper Labs, Galvanize, Geocomply, Thinkific, and Trulioo all now sit at unicorn valuations of \$1B. All members of BC Tech giving back to develop the next generation!

I'm proud of the work our team has done this year and the impact we've delivered, much of which is outlined in this report. I'm proud of our members and the new heights they are achieving. And most of all I'm proud of this community that refuses to take no for an answer as we continue to build a better future. BC Tech's success is truly a story of a community lifting each other up to achieve greater heights.

2020-21 Partners

AbCellera • Absolute • Accenture • Allocadia • Amazon Web Services • Basin Business Advisor Program • BCIT • BDC • Blakes • Canaccord • Canada's Digital Technology Supercluster • Columbia Basin Trust • CENGN • CIBC • Cisco • Clio • Copperleaf • Deloitte • East Side Games • EDC • EY • Fasken • Farris • Finning • Generac • Gowling WLG • Hootsuite • KPMG • Launchpad Technologies • Lawson Lundell • Low Tide Properties • Lyft • MDA • Microsoft • MNP • Osler • Providence Health • PwC • Rogers • SAP • Seaspan • Switchboard PR • Telus • Traction on Demand

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